Agency Pricing Strategy

- Cost Accounting Standards determinations of adequacy/compliance & recovery of unilateral cost impacts
- Direct and indirect cost monitoring & reduction/containment initiatives
- FPRA/FPRR dedicated expertise to focus on indirect expenses
- Final indirect cost rate negotiation/settlement
- Business system oversight
- · Business base analysis

CACO/DACO DIVISION

PRICING DIVISION

DoD cadre of experts on commercial acquisitions

- Issue Commercial Item Determinations
 - Specialized market research and expertise in existing and emerging commercial markets
 - Experts in performing price analysis absent cost data
 - Support Contracting Officers throughout negotiations

Cognizant Federal Agency
Official and field pricing
support

Specialized pricing support

- Overhead Should Cost Reviews
- Cost Estimating Factor Reviews
- Dedicated contractor-specific pricing expertise
- Integrated pricing and technical teams at major contractor locations
- Teams intensively engaged with and knowledgeable of contractor business systems
- Coordination, execution, and consolidation of supply chain proposal pricing

SPECIALTY
PRICING GROUP

COMMERCIAL

ITEM GROUP

- Pension and Insurance expertise, including technical support
- Perform pre- and post-award Financial Capability Reviews
- Dedicated expertise in Defective Pricing
- Dispositioning Defective Pricing Cases
- Provide expertise and support analysis in all areas of Cost Accounting Standards

Benefits to DOD Customers

Proposal Pricing: Intensive business and technical pricing support at major contractor locations

CBAR: Real-time business information for contractors' forward pricing rates, business system requirements and cost accounting standard issues

Training: More capable DCMA pricing work force

BETTER PRICING SUPPORT FOR YOU!

CACO/DACO Alignment:

Building consistency in overhead and business system decisions at all contractor locations