



**DCMA**  
DEFENSE CONTRACT MANAGEMENT AGENCY

# EARLY ACQUISITION ENGAGEMENT (EAE)

*“Our mission is to enhance warfighter lethality by ensuring timely delivery of quality products, and providing relevant acquisition insight supporting affordability and readiness.”*

- LTG David Bassett, DCMA Director

## Direction:

DCMA's mission is to provide full life-cycle acquisition support that leverages our innovative capabilities to bring solutions to our customers in the pre- and post-award contracting phases

## Execution:

### **Acquisition Insight:**

Assessing industry's ability to provide goods and services

### **Business Agility:**

Providing customers with insight on business economic issues that may affect the overall contract

### **Proposals and Proposal Pricing:**

Providing information on industry

### **Procurement Strategy and Advice:**

Providing assistance and expertise to customers during the procurement cycle

## **What is the Primary Goal of Early Acquisition Engagement (EAE)?**

By sharing DCMA acquisition insight with our buying command partners, DCMA contributes to a successful contract, delivering quality products and services on time to meet the needs of today's warfighter

## **How is this accomplished?**

By engaging our partners early in the acquisition planning phase, we are better able to assess contract risk and identify the types of contract administration services that add value and meet our customers' needs

## **What are the benefits?**

Through EAE, contracts will require fewer modifications, fewer discrepancy reports, resulting in improved contract quality and performance

## **What is the result?**

A win/win for the warfighter



DCMA is dedicated to creating positive customer interactions that enable collaboration and information-sharing so everyone remains informed through all phases of the acquisition lifecycle

## **Early Acquisition Engagement (EAE) Opportunities?**



Email:

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The DCMA Customer Engagement Liaisons:

[www.dcma.mil/Customers/Custom-Liaisons](http://www.dcma.mil/Customers/Custom-Liaisons)